

Training and Evaluation Outline Report

Status: Approved

21 May 2015

Effective Date: 03 Oct 2016

Task Number: 71-8-5450

Task Title: Conduct Negotiations with and Between Unified Action Partners (Battalion - Corps)

Distribution Restriction: Approved for public release; distribution is unlimited.

Destruction Notice: None

Foreign Disclosure: FD1 - This training product has been reviewed by the training developers in coordination with the Fort Leavenworth, KS foreign disclosure officer. This training product can be used to instruct international military students from all approved countries without restrictions.

Supporting Reference(s):

| Step Number | Reference ID | Reference Name | Required | Primary |
|-------------|---|--|----------|---------|
| | ADRP 3-07 | Stability | Yes | Yes |
| | ATP 3-07.40 | ENGAGEMENT TEAMS MULTI-SERVICE TACTICS, TECHNIQUES, AND PROCEDURES FOR CONDUCTING ENGAGEMENTS AND EMPLOYING ENGAGEMENT TEAMS | Yes | No |
| | ATP 3-07.5 | Stability Techniques | Yes | No |
| | FM 3-07 (Change 1 18 March 2013) (Revision) | Stability http://armypubs.army.mil/doctrine/DR_pubs/dr_a/pdf/fm3_07.pdf | Yes | No |

Conditions: The command receives a mission order from higher headquarters and the commander issues guidance on conducting negotiations with and between unified action partners. The command establishes communications with subordinate and adjacent units and higher headquarters. The mission command system is operational and processing information. Some iterations of this task should be performed in MOPP 4.

Standards: The staff conducts negotiations with and for unified action partners to support unit operations in accordance with establish timeline, the commander's intent, orders from higher headquarters, and standard operating procedures.

Live Fire Required: No

Objective Task Evaluation Criteria Matrix:

| Plan and Prepare | | | Execute | | | | | | | Assess |
|---|-------|--------------------------|-----------------------------|--|--------------------------|---------------|-----------------------------|--------------------------------------|------------------------------------|-----------------|
| Operational Environment | | | Training Environment (LV/C) | Training/Authorized % of Leaders Present at | % of Soldiers Present at | External Eval | % Performance Measures 'GO' | % Critical Performance Measures 'GO' | % Leader Performance Measures 'GO' | Task Assessment |
| BDE & Above | | | | | | | | | | |
| Dynamic and Complex (All OE Variables and Hybrid Threat) | Night | IAW unit CATS statement. | >=85% | >=80% | Yes | >=91% | All | >=90% | T | |
| | | | 75-84% | | | 80-90% | | 80-89% | T- | |
| Dynamic and Complex (All OE Variables and Single Threat) | Day | | 65-74% | 75-79% | No | 65-79% | <All | 80-89% | P | |
| 60-64% | | | 60-74% | 51-64% | | P- | | | | |
| Dynamic and Complex (<All OE Variables and Single Threat) | <=59% | | <=59% | <=50% | <=79% | U | | | | |

Remarks: None

Notes: None

Safety Risk: Low

Task Statements

Cue: None

DANGER

Leaders have an inherent responsibility to conduct Risk Management to ensure the safety of all Soldiers and promote mission accomplishment.

WARNING

Risk Management is the Army's primary decision-making process to identify hazards, reduce risk, and prevent both accidental and tactical loss. All Soldiers have the responsibility to learn and understand the risks associated with this task.

CAUTION

Identifying hazards and controlling risks across the full spectrum of Army functions, operations, and activities is the responsibility of all Soldiers.

NOTE: Assess task proficiency using the task evaluation criteria matrix.

| STEP/MEASURE | GO | NO-GO | N/A |
|--|-----|-------|-----|
| 1. The staff reviews higher headquarters orders and commander's guidance to determine requirements to conduct negotiations in the Area of Operation (AO). | N/A | N/A | N/A |
| 2. The staff develops a negotiation plan. | N/A | N/A | N/A |
| a. Establish communications with unified action partners involved. | N/A | N/A | N/A |
| b. Establish common ground on which to build dialogue. | N/A | N/A | N/A |
| (1) Coordinate with other staff to determine causes of any potential problems. | N/A | N/A | N/A |
| (2) Collect background information. | N/A | N/A | N/A |
| c. Identify cultural implications by: | N/A | N/A | N/A |
| (1) Identifying and allowing differences in cultural reasoning and protocol. | N/A | N/A | N/A |
| (2) Identifying participant approaches to negotiations. | N/A | N/A | N/A |
| (3) Identifying participant desired location for negotiations. | N/A | N/A | N/A |
| d. Develop goals and objectives by: | N/A | N/A | N/A |
| (1) Reviewing commander's guidance. | N/A | N/A | N/A |
| (2) Determining approaches to address the issues and whether there is a need for more than one negotiation session. | N/A | N/A | N/A |
| e. Develop a negotiation plan, in coordination with the Staff Judge Advocate (SJA) element, that ensure that negotiators understand the scope and latitude of their authority and includes an analysis of: | N/A | N/A | N/A |
| (1) Main issues. | N/A | N/A | N/A |
| (2) Relevant parties. | N/A | N/A | N/A |
| (3) The parties' publicly and privately stated positions on the issues under negotiation. | N/A | N/A | N/A |
| (4) Underlying interests behind each parties positions. | N/A | N/A | N/A |
| (5) Important needs, concerns, and fears of the parties involved. | N/A | N/A | N/A |
| f. Recommend the composition of the negotiating team and decision making mechanisms to the commander, taking into account the following: | N/A | N/A | N/A |
| (1) Rank, position and social status of all participants. | N/A | N/A | N/A |
| (2) Culture of participants. | N/A | N/A | N/A |
| (3) Status and ability of participants to deal with the leadership representing all involved parties. | N/A | N/A | N/A |
| (4) Legitimate community leaders to negotiate with. | N/A | N/A | N/A |
| Note: | | | |
| (5) Interpreter support requirements. | N/A | N/A | N/A |
| g. Establish the venue taking into account the following concerns: | N/A | N/A | N/A |
| (1) Security, accessibility, and availability of communications facilities and comfort for all involved parties. | N/A | N/A | N/A |
| (2) Ability to withhold all information generated from the negotiations in confidence until officially released. | N/A | N/A | N/A |
| (3) Cultural considerations and neutral location. | N/A | N/A | N/A |
| h. Prepare a report at the conclusion of negotiations that: | N/A | N/A | N/A |
| (1) Records accomplishments. | N/A | N/A | N/A |
| (2) Records agreements and disagreements. | N/A | N/A | N/A |
| (3) Coordinates the times and locations of follow up negotiations if required. | N/A | N/A | N/A |
| 3. The staff assesses past negotiations and determines the need to continue, suspend, cancel, postpone, or discontinue further negotiations. | N/A | N/A | N/A |

| TASK PERFORMANCE / EVALUATION SUMMARY BLOCK | | | | | | | |
|---|---|---|---|---|---|---|-------|
| ITERATION | 1 | 2 | 3 | 4 | 5 | M | TOTAL |
| TOTAL PERFORMANCE MEASURES EVALUATED | | | | | | | |
| TOTAL PERFORMANCE MEASURES GO | | | | | | | |
| TRAINING STATUS GO/NO-GO | | | | | | | |

COMMANDER/LEADER ASSESSMENT: T P U

Mission(s) supported: None

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MOPP 4 Statement: None

NVG: Never

NVG Statement: None

Prerequisite Collective Task(s):

| Step Number | Task Number | Title | Proponent | Status |
|-------------|--------------|--|---------------------------------|----------|
| | 71-8-5111 | Conduct the Military Decisionmaking Process (Battalion - Corps) | 71 - Combined Arms (Collective) | Approved |
| | 71-8-5113 | Coordinate Commander's Critical Information Requirements (Battalion - Corps) | 71 - Combined Arms (Collective) | Approved |
| | 71-8-5120 | Prepare for Tactical Operations (Battalion - Corps) | 71 - Combined Arms (Collective) | Approved |
| | 71-8-5410 | Provide Liaison Among Military and Civilian Organizations (Battalion-Corps) | 71 - Combined Arms (Collective) | Approved |
| | 71-CORP-5200 | Conduct Command Post Operations for Corps | 71 - Combined Arms (Collective) | Approved |

Supporting Collective Task(s):

| Step Number | Task Number | Title | Proponent | Status |
|-------------|--------------|---|---------------------------------|----------|
| | 71-8-5141 | Monitor Situation or Progress of Operations (Battalion - Corps) | 71 - Combined Arms (Collective) | Approved |
| | 71-8-5144 | Develop Running Estimates (Battalion - Corps) | 71 - Combined Arms (Collective) | Approved |
| | 71-8-5400 | Develop Civil Affairs Operations Annex (Battalion - Corps) | 71 - Combined Arms (Collective) | Approved |
| | 71-CORP-1200 | Conduct Tactical Maneuver for Corps | 71 - Combined Arms (Collective) | Approved |

OPFOR Task(s): None

Supporting Individual Task(s):

| Step Number | Task Number | Title | Proponent | Status |
|-------------|--------------|---|----------------------------------|----------|
| | 150-LDR-5001 | Develop Cohesive Teams Through Mutual Trust | 150 - Combined Arms (Individual) | Approved |
| | 150-LDR-5007 | Create a Shared Understanding | 150 - Combined Arms (Individual) | Approved |
| | 150-MC-2300 | Perform Information Collection | 150 - Combined Arms (Individual) | Approved |

Supporting Drill(s): None

Supported AUTL/UJTL Task(s):

| Task ID | Title |
|---------------------|---|
| ART 5.4.5 - INVALID | INVALID - Conduct Negotiations with and Between Other Governmental Agencies and Nongovernmental Organizations INVALID |

TADSS

| TADSS ID | Title | Product Type | Quantity |
|----------|---|--------------|----------|
| 71-20 | Common Hardware Platform (CHP) | DVC | 1 |
| 71-30 | Joint Land Component Constructive Training Capability (JLCCTC) Objective System | DVC | 1 |

Equipment (LIN)

| LIN | Nomenclature | Qty |
|------------------------|--------------|-----|
| No equipment specified | | |

Material Items (NSN)

| NSN | LIN | Title | Qty |
|-----------------------------|-----|-------|-----|
| No materiel items specified | | | |

Environment: Environmental protection is not just the law but the right thing to do. It is a continual process and starts with deliberate planning. Always be alert to ways to protect our environment during training and missions. In doing so, you will contribute to the sustainment of our training resources while protecting people and the environment from harmful effects. Refer to the current Environmental Considerations manual and the current GTA Environmental-related Risk Assessment card. .

Safety: In a training environment, leaders must perform a risk assessment in accordance with ATP 5-19, Risk Management. Leaders will complete the current Deliberate Risk Assessment Worksheet in accordance with the TRADOC Safety Officer during the planning and completion of each task and sub-task by assessing mission, enemy, terrain and weather, troops and support available-time available and civil considerations, (METT-TC). Note: During MOPP training, leaders must ensure personnel are monitored for potential heat injury. Local policies and procedures must be followed during times of increased heat category in order to avoid heat related injury. Consider the MOPP work/rest cycles and water replacement guidelines IAW FM 3-11.4, Multiservice Tactics, Techniques, and Procedures for Nuclear, Biological, and Chemical (NBC) Protection, FM 3-11.5, Multiservice Tactics, Techniques, and Procedures for Chemical, Biological, Radiological, and Nuclear Decontamination. .